

# Solutions a measure of **Solutions** Success Solutions



**MARINETECH**  
PRODUCTS, INC.

*“Our first contact with Delta Systems was at a trade show. We approached them with a project and a timeline that was required to bring a finished product to the retail market. Frankly, I thought the deadline was impossible to meet and we were clearly a year away. To my surprise, Delta Systems exceeded my expectations. They were able to meet our deadline and more. They definitely will be our “Go To” company for future projects.”*  
**Gary Lothian, Operations Manger, MarineTech Products**  
[www.marinetech.info](http://www.marinetech.info)

## The Challenge

### The Product

For over a decade, Marineteck Products, Inc. has been focused on designing and manufacturing outboard motor brackets that enhance a boat's performance and a boater's enjoyment. The St. Paul, MN based company constantly strives to create designs that stand above the rest in performance, reliability, strength, and convenience.

Existing designs consisted of a wired control for the kicker moter steering control and an additional tilt/trim system wired for the operator at the helm. The boater's mobility and range was limited to the length of the wired control.

## Successful Solution



### Together We Solved The Problem

Delta Systems saw an opportunity to allow Marineteck customers the freedom to control these devices from any location on the boat. Delta engineers rapidly built a wireless command and control system to ensure the solution would be ready for spring boating season.

Delta met the necessary timeline and delivered a system that met their required specifications.

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